# Investor Report

Key Fund Information	า
Investment Manager	CQS (UK) LLP
Portfolio Managers	Rupert Mathews and Robert Coe
Fund Launch Date	11 February 2008 ***
Fund Size	\$138.47m
NAV	\$185.50 Class A1 USD Shares (Acc.) net.
Legal Structure	UCITS
Domicile	Ireland
SFDR	Article 8
Reference Currency	USD
Share Classes	USD, GBP, EUR
UK Reporting Status	Available for selected share classes
Income Available	Available for selected share classes
Dealing	2 days
Subscriptions	T-2
Redemptions	T-2
Entry/Exit Charge	None
Redemption Fee	None
Reference Share Clas	ss Details
Share Class	A1 USD (Acc)
Management Fee	1.00% p.a.
Performance Fee	10% over 3M Libor
Min Investment	\$250,000
ISIN	IE00B2PLHH71
Bloomberg	SALFUNA ID
Fund Characteristics	1
No. of Positions <sup>2</sup>	89
Average Current Yield	0.94%
Average Premium	44.24%
Average Delta	30.24%
Average Life	1.6 years
No. Long CB Positions2	66
Weighted Average Carbon Intensity3	95
Third Parties	
Administrator	BNP Paribas Fund Administration (Ireland) Limited
Depositary	BNP Paribas Securities Services, Dublin Branch
Auditor	Ernst & Young

#### **Risk and Reward Profile**

1	2	3	4	5	6	7
Lower	Risk				Highe	er Risk

The Fund is categorised as 4 for the purposes of this table due to investments in convertible bonds and use of derivatives.

# CQS

#### January 2023

# Salar Fund

#### The Salar Fund has outperformed the Refinitiv Global Focus Hedged Convertible Bond Index over its 1, 3 and 5-year periods, with less volatility

#### Description

Salar is a long-only convertible bond fund managed with an absolute return mentality. It is designed to generate capital growth while seeking to preserve capital through the careful selection of convertible bonds near their bond floor where the underlying equity has potential for price appreciation.

#### Key Advantages for the Investor

- Capital preservation: Strong focus on credit quality to support downside protection
- Risk-adjusted returns: Positions sought with limited downside risk and upside potential
- Enhanced asymmetry: Selection of bonds that rapidly gain positive equity exposure in rising markets but shed it quickly as equities fall
- The Fund is classified as Article 8 under the Sustainable Finance Disclosure Regulation (SFDR)

#### **Trailing Net Performance**<sup>4</sup>

Past performance does not predict future returns.

Salar Fund *Bond Inde1 Year2.89%3 Years (Annualised)4.34%5 Years (Annualised)3.45%Since Inception (Cumulative)123.22%Since Inception (Annualised)4.79%Annualised Volatility (1 year)7.46%Annualised Volatility (3 years)7.77%	obal Focus Convertible	
3 Years (Annualised)4.34%5 Years (Annualised)3.45%Since Inception (Cumulative)123.22%Since Inception (Annualised)4.79%Annualised Volatility (1 year)7.46%	ex (USD) **	Outperformance
5 Years (Annualised)3.45%Since Inception (Cumulative)123.22%Since Inception (Annualised)4.79%Annualised Volatility (1 year)7.46%	-8.27%	11.16%
Since Inception (Cumulative)123.22%Since Inception (Annualised)4.79%Annualised Volatility (1 year)7.46%	1.65%	2.70%
Since Inception (Annualised)4.79%Annualised Volatility (1 year)7.46%	2.82%	0.63%
Annualised Volatility (1 year) 7.46%	105.69%	17.53%
	4.29%	0.50%
Annualised Volatility (3 years) 7.77%	12.47%	-5.01%
	12.12%	-4.35%
Annualised Volatility (5 years) 6.55%	10.06%	-3.52%

#### Monthly Net Performance (%)<sup>4</sup>

Past performance does not predict future returns.

	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2023	2.83												2.83
2022	1.40)	(0.52)	1.03	(1.42)	(1.27)	(2.81)	2.28	1.65	(3.14)	1.28	3.38	(0.18)	(1.34)
2021	0.76	1.28	0.03	(0.04)	(0.47)	0.13	(0.79)	0.45	(0.16)	0.43	(1.45)	0.92	1.06
2020	(0.96)	(2.59)	(6.97)	4.45	2.23	1.87	1.45	3.06	0.27	0.24	4.57	2.29	9.74
2019	2.61	1.40	0.13	1.22	(1.84)	1.20	0.58	(1.10)	1.02	1.25	1.06	1.17	8.97
2018	0.97	(0.57)	(0.36)	0.97	(0.62)	(0.31)	0.41	0.40	0.58	(2.02)	0.42	(2.27)	(2.44)
2017	0.27	1.00	(0.23)	0.83	0.50	(0.16)	0.46	(0.30)	0.51	1.12	(0.03)	(0.53)	3.46

Please contact CQS for full performance since inception.

The value of securities may go down as well us up, depending on the performance of companies and general marklet conditions. \* Source: CQS as at the last business day of the month at the top of this report. Please note, the CQS Salar Strategy Index USD is a theoretical, non-investable share class. It is made up of a series of share classes in order to demonstrate the longest consistently available track record for the Strategy. Returns are represented by the Salar Strategy Index USD: since inception 30 November 2005 to 10 February 2008, returns are the Salar Fund A USD share class. Since 11 February 2008 to the present date, returns are the CQS Salar Fund (UCITS) A1 USD share class. Since 11 February 2008, the Strategy has followed the Undertakings for Collective Investment in Transferable Securities Directive (UCITS). The investment process and transaction costs. Investors should refer to each specific share class for the actual historical performance of the relevant class. This document includes historic returns and past performance is not a reliable indicator of future results. \*\* The Refinitiv Global Focused Hedged Convertible Bond Index (USD) is used as a broad asset class reference, as the Fund is actively managed, and not managed with reference to a benchmark. \*\*\* Fund launched as an Irish PLC in 2008 and, following a corporate action in September 2022 converted onto CQS' existing UCITS plc umbrella platform.



#### Fund Commentary<sup>5</sup>

#### Market

January saw a complete reversal of the patterns seen in 2022, as it was a risk-on market across all asset classes, with rates lower, spreads 10-15% tighter and equities, higher. The strongest performers, whether in equities or credit, were the weakest last year. The rally in equity markets was fairly uniform, with the Eurostoxx up 9.7%; the S&P 500, up 6.2% and the tech-heavy Nasdaq up 10.7%. In Asia, the Hang Seng index continued its strong performance, up 10.4%, whilst Japan's Nikkei was a little more muted, gaining 4.7%.

January was a real Beta rally, as investors began to chase 2022's biggest underperformers, including Tesla and Bitcoin. However, the rally was more than a rebound, with the main indices and Investment Grade credit rallying too. The main trigger for this was the mild winter in Europe, which led to a collapse in gas wholesale prices and a repricing of inflation expectations. This could be seen in the relative outperformance of Europe over the US, which took the Eurostox index back to pre-Ukrainian invasion levels. Global markets rallied too on hopes that inflation has reached a peak, and also on the back China's re-opening, which is expected to buoy world growth; copper, for instance, gained 10%.

#### Performance & Positioning

In this context, the Refinitiv index was up 4.76% on the month, whilst Salar gained 2.83%.

#### Positioning

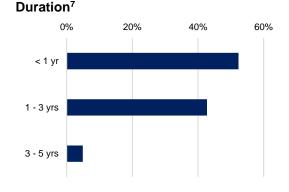
Salar understandably underperformed the index as its focus on quality meant it missed the "dash for trash" trend, which fuelled some of last year's worst performers. This was apparent in the US book, which contributed 90 basis points (bp), with only 10% of delta and 15% of Long Market Value. Europe contributed 1.25%, Asia 50bp, and Japan rather disappointingly only 22bp.

We had 10 names that contributed more than 10bp, with 6 from Europe, 2 from the US and one each from Japan and Asia. Pleasingly, three of these were recent new issues, showing the market's ability to refresh; these included top performer Air France, which came in November priced with a 6.5% coupon and a very achievable 22% premium. In terms of losers, the breadth of the market rally meant that we didn't have a single loser across all 96 names. While Convertible valuations were firm, with most of the rise coming from credit tightening, we believe they remain cheap to fair value. Issuance also picked up but not to the degree we expected; we think it will accelerate as the year goes on. Given Salar's defensive nature, we would expect to underperform in such a risk-on environment; however, the Fund's 7.3% rally since the end of September shows that whilst defensive, Salar maintains the all-important upside exposure. Our caution has led us to sell into this rally, with risk levels being similar to those at the end of 2022; we believe markets will continue to be volatile and vulnerable to sudden shocks.

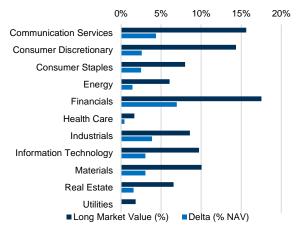
#### Portfolio Analysis<sup>6</sup>

### Regional Exposure

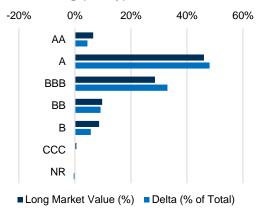




#### Sector Exposure



#### Credit Rating (Proxy)<sup>8</sup>



There is no guarantee that the Fund will invest in this way at all or do so in the same manner as set forth in this factsheet. Figures may not sum to 100 due to rounding. The value of securities may go down as well us up, depending on the performance of companies and general market conditions. The value at which securities in certain companies can be liquidated may differ, sometimes significantly, from the interim valuations. Investment in securities of certain companies may be less liquid, more volatile and subject to greater risks than securities of other companies. Investment in emerging markets may increase the volatility of the Fund's Net Asset Value, and accordingly, an investment in the Fund's Shares may be worth more or less on redemption than their original purchase value. As the Fund may invest in derivatives, such as swaps, it may lose more than the amount invested in such derivatives. Investors in shares denominated in a currency other than the base currency of the Fund may be affected by changes in currency movements. For full details of the relevant risks reference should be made to the risk factors sections of the Prospectus and Supplement.



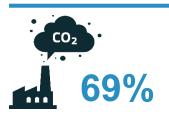
On 14 November 2022, the Salar Fund became classified as Article 8 under the EU Sustainable Finance Disclosure Regulation. The Fund seeks to promote certain environmental and social characteristics, which consist of (i) restricting investment in thermal coal and oil sands; (ii) restricting investment in certain industries considered to be socially harmful; and (iii) not facilitating investment in controversial weapons.

#### Weighted Average Carbon Intensity (t/\$m Sales)<sup>3</sup>



Fund

Refinitiv Global Focus Convertible Index



Lower carbon emission intensity than investing in the broader universe

# 78%

Decarbonisation of the portfolio's scope 1 and 2 weighted average carbon intensity relative to the 31 January 2021 baseline of 428. Target is 50% by 2030.

#### Engagement



Trailing 12-month engagements across firmwide strategies

Weighted Average ESG Rating <sup>9</sup>



#### We are a signatory to the Net Zero Asset Managers' initiative Our interim targets have now been approved and published. Please refer to the Net Zero Asset Managers' initiative website (https://www. netzeroassetmanagers.org/signatories/ cqs/) for further details.



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#### Commitments

The Fund is committed to delivering:

- No more than 20% in issuers with an ESG rating of B or lower
- A Net Zero portfolio by 2050 or sooner
- Engagement to drive long-term ESG improvement
- Portfolio Decarbonisation Reference Target: **50% reduction in scope 1 and 2 Weighted Average Carbon Intensity by 2030** (from a 31 December 2019 baseline);
- Engagement Threshold Target: 70% of financed emissions to be either net zero, net zero aligned or subject to direct or collective engagement and stewardship actions by 2025.

#### Approach

- Integrated ESG investment process
- Follow the CQS five-stage RI process, with portfolio managers required to consider as part of their decision making
- Thorough research by specialist analysts and extensive engagement activity
- Select stronger ESG issuers over weaker ones, all else being equal
- ESG laggards require detailed analysis, rationale and engagement to understand the risks and actions being taken by the company
- A review of ESG characteristics at the monthly Asset Advisory Committee
- Proprietary independent ESG ratings to complement third party data

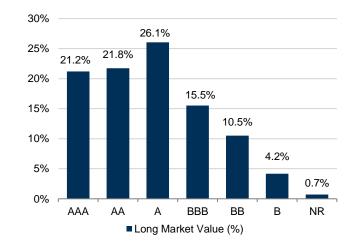
## S Exclusions

The Fund's portfolio will not include direct investments in any issuer which<sup>1</sup>:

- Is involved in the production of controversial weapons
- Derives more than 10% of revenue from tobacco production, adult entertainment or payday lending
- Derives more than 5% of revenue from thermal coal and/or oil sands

The Fund will also not invest in companies that, to the best of its knowledge, are in breach of the Ten Principles of the UN Global Compact.

#### Fund ESG Rating Breakdown<sup>9</sup>





#### Important Information

The CQS Salar Fund is an Article 8 Fund under the EU Sustainable Finance Disclosures Regulation ('SFDR'). This page does not represent the formal limits and/or restrictions set out in the Fund's investment policy.

The value of securities may go down as well us up, depending on the performance of companies and general market conditions. The value at which securities in certain companies can be liquidated may differ, sometimes significantly, from the interim valuations. Investment in securities of certain companies may be less liquid, more volatile and subject to greater risks than securities of other companies. Investment in emerging markets may increase the volatility of the Fund's Net Asset Value, and accordingly, an investment in the Fund's Shares may be worth more or less on redemption than their original purchase value. As the Fund may invest in derivatives, such as swaps, it may lose more than the amount invested in such derivatives. Investors in shares denominated in a currency other than the base currency of the Fund may be affected by changes in currency movements. For full details of the relevant risks reference should be made to the risk factors sections of the Prospectus and Supplement.

The Fund was incorporated in Ireland on 27 November 2007 as an investment company with variable capital with limited liability under registration number 449784. The Fund is authorised by the Central Bank as a UCITS pursuant to the UCITS Regulations.

Overall Fund data source: CQS and BNP Paribas Fund Administration Services (Ireland) Limited as at the last business day of the month indicated at the top of page 1.

<sup>1</sup> Excludes investments in other CQS-managed Funds, Futures and Interest Rate Swaps.

<sup>2</sup> Excludes positions with zero market value.

<sup>3</sup> Weighted Average Carbon Intensity ("WACI") is estimated using scope 1 & 2 available disclosures or proxy estimates based on comparative data from MSCI. For proxy estimates, we apply a waterfall approach which requires a minimum of 10 issuers within the proxy estimate group. If there are not 10 issuers in the proxy estimate group, it changes to a broader category group to increase the number of comparable issuers and continues moving to a broader group until a minimum group size of 10 issuers are obtained or 'sector' level is reached. The order is sub-industry first, then industry, then industry group, then finally sector. Please note that the WACI score does not include hedges for efficient portfolio management purposes.

<sup>4</sup> Performance represents the Class A1 USD Shares (Acc) net of fees, expenses and transaction costs from inception of this class to the present date. Investors should refer to each specific share class for the actual historical performance of the relevant class. This factsheet includes historic returns and past performance is not a reliable indicator of future results. The value of investments can go down as well as up.

<sup>5</sup> The Fund may have since exited some or all of the positions detailed in this commentary. Includes data sourced from Bloomberg.

<sup>6</sup> Delta of each instrument weighted according to its market value.

7 Only includes Convertibles.

<sup>8</sup> Cash is rated according to the issuer rating of the custodian bank.

<sup>9</sup> ESG ratings are attributed to issuers using either third party or internal ESG ratings assessed by CQS. The ratings range from AAA-CCC and are based on factors such as climate change, toxic emissions and waste, labour management, health and safety, privacy and data security, corporate governance and behaviour, and remuneration. A waterfall approach is used when assessing the ESG rating portfolio distribution and average rating of the portfolio, whereby (i) if a third party ESG rating is available that rating is used, failing which (ii) CQS' rating will be used. ESG ratings may reflect the subjective opinions of CQS or the relevant third party and may be based on qualitative as well as quantitative data. ESG ratings may be based on unverified third party sources or unaudited financial and non-financial data. ESG ratings are not an opinion of the creditworthiness of any issuer. ESG rating breakdown is calculated based on percentage of assets (excluding cash) and using a waterfall approach. We use the MSCI ESG rating first. Where there is no MSCI ESG rating, we then use the CQS internal ESG rating. MSCI ESG rating are sourced from MSCI ESG Research LLC. Please see the MSCI ESG Rating disclaimer at the end of this report. Reference index is the Refinitiv Global Focus Convertible Index.

Investors should take into account all characteristics and objectives of the fund as set out in full in the fund's supplement and/or prospectus. Further information on the investment manager's ESG processes and commitments, including its Responsible Investment Policy, can be found on www.cqs.com.

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**PRI Note:** PRI is an investor initiative in partnership with UNEP Finance and the UN Global Compact. GMv10.

Information required, to the extent applicable, for Distribution of Foreign Collective Investment Schemes to Qualified Investors in Switzerland: The offer and the marketing of shares of the Fund in Switzerland will be exclusively made to, and directed at, qualified investors (the "Qualified Investors"), as defined in Article 10(3) and (3ter) of the Swiss Collective Investment Schemes



Act ("CISA") and its implementing ordinance, at the exclusion of qualified investors with an opting out pursuant to Art. 5(1) of the Swiss Federal Act on Financial Services FinSA ") and without any portfolio management or advisory relationship with a financial intermediary pursuant to Article 10(3ter) CISA ("Excluded Qualified Investors"). Accordingly, the Fund has not been and will not be registered with the Swiss Financial Market Supervisory Authority ("FINMA") and no representative or paying agent have been or will be appointed in Switzerland. This material and/or any other offering or marketing materials relating to the shares of the Fund may be made available in Switzerland solely to Qualified Investors, at the exclusion of Excluded Qualified Investors. The legal documents of the Fund may be obtained free of charge from Citco Fund Services (Ireland) Limited, Custom House Plaza, Block 6, International Financial Services Centre, Dublin 1, Ireland.

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